

Name of the Job: Engagement of Project Management Consultant for carrying out drilling activities in the Onshore Block-1 Concession, Abu Dhabi, UAE

Clarifications of some of the tender clauses are given below:

Sl. No.	Clause No/ Ref No.	Observation by Bidder	UBPL Comments
1.	SOW, Section 1, page 35	SOW mentions PMC tender award by late 2019. Please clarify expected contract award and subsequent mobilization date for project?	Considering the current schedule, the expected contract award date is by 3rd week of January 2020. Phase-1 work, beginning with kick-off meeting is to be started immediately as soon as contract is awarded.
2.	SOW, Section 1, page 35	SOW mentions options for either staggered drilling or back to back drilling. - Is the current time timeline based on 1 rig only? - Will there be any idle periods in the project schedule?	Currently, UBPL envisage drilling operations through one rig only at one time. However, drilling campaign schedule including options of staggered drilling or back to back drilling of all the wells shall be finalized by PMC in consultation with UBPL considering cost benefit and overall timeline of the project. Since, there are appraisal wells as well as exploratory wells, idle period during Phase-2 is expected.
3.	SOW, Section 2.1.1, page 36	A detailed project plan must be delivered within one week of tender award in connection with the kick-off meeting. Can you please clarify what information (if any) will be made available in order to prepare this project plan?	For the preparation of detailed project plan, UBPL shall share the requisite information i.e. likely well depths, reservoir depths, G&G objectives with PMC or anything desired by PMC for preparation of project plan shall be shared.
4.	SOW, Section 2.1.2, page 37	Does UBPL expect the preliminary well design document to contain 9 well design (one for each well), or do you expect a common well design to be used as a basis for all wells?	Preliminary well design would be only one. It would be a generic design considering the regional experience & would serve as base document for detailed well design for 9 wells. Purpose of Preliminary design is to freeze many constants / philosophy of well drilling. Any specific change in design would

			be dealt during the detailed well design.
5.	SOW, Section 2.1.3, page 39	Will release of well locations and finalization of each well objectives happen at one time, or will it happen on well by well basis during the drilling operations based on actual data and learnings from the operational phase?	Currently, it is envisaged that all the well locations will be released at once when the 3D seismic data interpretation is completed.
6.	SOW, Section 2.1.5, page 41	Does UBPL already have a standard framework in place for tendering and procurement of material and services contracts that should be used or will PMC need to supply complete set of documents?	PMC to prepare complete set of tender documents including but not limited to Scope of Work, General Conditions of Contract & Special Conditions of Contract, Schedule of Rates, payment terms etc., as per the Local Laws for each of the services and materials required.
7.	SOW, Section 2.17, litra a), page 46 AND SOW, Section 2.2.6, litra a), page 55	Can you please confirm that the Phase-I Project Coordinator is a separate position responsible for project planning and the Phase-II Project Manager is also a separate position responsible for project execution/operations?	Tender document does not require Phase-1 Project Coordinator & Phase-2 Project manager to be the same. The PMC may keep the same person as Project Manager and Project Coordinator provided he/she meet the relevant experience criteria as desired in tender.
8.	SOW time schedule, Section 5, page 65	Is it UBPL's intention to tender for material and services in a combined tender including all 9 wells, or on well by well basis?	This is to be decided once PMC is appointed.
9.	Part II, Schedule of Rates, Table B, page 95	Can you clarify why the Night Drilling Supervisor should not have same amount of days as the Day Drilling Supervisor?	The services of Night Drilling Supervisor is not envisaged during the rig move, rig build-up and during the Testing Operations.
10.	Chapter 2, Clause 14	Please clarify what would count as a draw with regards to commercial bid	In case of tie between two or more bidders for L1 position, all the L1 bidders shall be asked to submit discount over previous quoted rate in a sealed envelope.
11.	Chapter 3, Clause 2	Is it acceptable to give sample CVs for the operations personnel as, the operational phase is	As mentioned in Terms of deployment of PMC's manpower at Clause 3, "The detailed bio-data of all the personnel as per the

		not planned for the near future and it is not possible to guarantee who will be available at that time?	required qualification specified above must be submitted along with the technical bids. The PMC must provide 2 sets of CVs for positions required on rotation basis. One set of CV for remaining positions is sufficient". In case offered manpower is not available during operations period, CV of different manpower meeting the tender criteria shall be submitted to UBPL for approval.
12.	Chapter 3, Clause 2	Knowledge of Local language for the personnel; As per the tender document all personnel shall be competent in English however it has been mentioned that local language knowledge is required. Does the company expect all personnel to be fluent in Arabic as well as English? Please clarify.	The personnel deputed by PMC during the Phase-II of Scope will be posted at the Drilling Site. The personnel will be required to interact regularly with the Drilling Crew and crew of associated services. Thus it is preferable that such personnel, who will be in regular contact with the locals, are fluent in Arabic as well. Amendments Issued
13.	Chapter 3, Clause 2	We assumed that all wells are Normal Pressure and Normal Temperature. The prices and timing for preparation of well design reports will be accordingly. In case the wells are high temperature and/or high-pressure additional time may be required for well engineering and design. Please clarify.	Currently, based on the offset data available, UBPL envisages wells to Normal Pressure & Normal Temperature.
14.	Chapter 3, Clause 2	Is Company able to provide further details about the wells such as well design outline or lithology column. This will allow accurate price estimation for the well engineering and design phase.	No. UBPL intends to share the G&G details with the successful bidder only.
15.	Chapter 4, Clause 3.8	We understand that prices are expected to be fixed for the duration of contract (48 months). Is this correct? Due to the volatility in the market the cost for resources may change significantly during the 4 years period (increase or decrease). We propose prices to be fixed for 1 year and subsequently negotiated (with mutual agreement) on a yearly basis.	Prices shall remain fixed and firm for the performance of services by the PMC until completion.
16.	Chapter 3, Clause 2	Is it mandatory to include the name of personnel? It is our policy to anonymise the personnel name during tender process. All details such as capabilities and experience will be provided	Acceptable. However, only name is to be stroked out.

		except for name. Please confirm this is acceptable.	
17.	Chapter 3, Clause 2	Consultant must have an office at Abu Dhabi / Dubai. Consultant's personnel shall be available at Abu Dhabi / Dubai Office as required by the scope of work. Tenderer have an office in Sharjah with a local office in Abu Dhabi. We plan to station the team in Sharjah. Please confirm if this is acceptable?	Acceptable Amendments Issued
18.	Chapter 3, Clause 2	Tenderer expect that since the subsurface support will be provided by UBPL the Pore pressure and fracture gradient study, well objectives and review of geological risks & hazards shall be provided by UBPL.	UBPL shall provide relevant sub surface support through its in-house manpower. However, the bidders are expected to be prudent in handling well complications and aware of regional geological risks. The same needs to be accounted for while preparing the preliminary and detailed well design document.
19.	Chapter 3, Clause 2	It has been mentioned that Detailed Completion design is expected. However, we understand that the wells are Appraisal/Exploration hence completion will not be required as they well may only be tested.	UBPL expects that wells may be completed and converted it to a production well upon successful testing, if required. Thus during the course of operation UBPL expects the bidders to provide the detailed well completion design including but not limited to completion fluid design, tubing string design etc.
20.	Chapter 3, Scope of Work, Clause 2	15 days in advance for mobilization of well site personnel and 7 days for call out positions will be extremely challenging due to visa requirements and other approvals such as security which we are unable to control (government process). We recommend 30 days' notice minimum is given.	UBPL expects the appointed PMC to plan the mobilization according to the operational requirement and initiate the visa formalities of personnel required once the CV is approved by UBPL.
21.	Chapter 3, Clause 2	If required, PMC shall also carry out design or review the Rig Foundation and other equipment foundation layout at no additional cost. Since this is planned to be done by ADNOC third party we believe this is beyond Tenderer scope of work.	Rig & other equipment foundation shall be provided by Rig Contractor. During the operations phase, Civil Engineer shall review the design, if required and supervise the work.
22.	Chapter 3, Clause 2	PMC shall also carry out activities required for various administrative & statutory requirements as per the local laws for carrying out drilling & testing. Please provide the details of such activities as without knowing the details we are	UBPL is in the process of appointing HSEIA consultant and they would be obtaining necessary permits on behalf of UBPL. Requirements mentioned on account of PMC shall be limited to drilling only.

		unable to price for this scope accordingly.	
23.	Chapter 3, Clause 2	PMC shall arrange mobilization activities subsequent to issue of Letter of Acceptance (LoA) to service providers, including planning and finalizing mobilization notices to different service providers, coordinating with different supplies/service providers and also coordinating/consulting with UBPL team for all such activities to meet the target date of spud as per the schedule. Tenderer is able to support UBPL to prepare such letters however since UBPL is the principle contract holder these letters should be issued by UBPL. Please clarify?	PMC shall assist UBPL to prepare the mobilization notices. UBPL shall issue mobilization notices directly to contractors. .
24.	Chapter 3, Clause 2	Generation of daily drilling report in IADC format, daily consumption report of all consumables and daily mud report will be provided by service providers and verified / reviewed	PMC is expected to prepare the daily drilling report in company format for sharing with the company officials on daily basis. The same may be in line with the IADC report prepared by the drilling contractor. Further, other reports and consumables report of other service providers shall be reviewed by PMC on daily basis.
25.	Chapter 3, Clause 2	BOP test time against industry standards. We are not aware of industry standard for BOP test time. Please clarify.	Industry standards for BOP testing will be in line with the IWCF guidelines or guidelines for drilling provided by ADCO/ADNOC.
26.	Chapter 3, Clause 2	Tripping speed comparison against industry standard. We are not aware of industry standards for tripping speed. Please clarify.	The industry standard here implies the good international practices followed in drilling industry. The PMC may come up with benchmarked practices based on its operational experience.
27.	Chapter 3, Clause 2	Community engagement programs shall be mandatorily carried out by PMC before start of drilling & testing operation. Please clarify what entails Community engagement programs?	Community engagement programme to be run by UBPL and HSE representative of PMC to participate in the community engagement programme.
28.	Chapter 3, Clause 2	Civil Engineer shall be stationed primarily at a designated base in Abu Dhabi. Can you please clarify where the designated base in Abu Dhabi is?	Civil Engineer would be located to town / city nearest to the operations area.

29.	Chapter 3, Clause 2, Clause 3	UBPL will also not bear the cost of travelling expenses of PMC's personnel. The personnel with regular rotation will have additional costs associated with travelling. If UBPL doesn't accept the costs they have to be added to the day rate which inflates the day rate. We recommend cost for rotation personnel is reimbursed at cost.	Please refer the Clause 3 of Scope of Work. Bidders to quote the rates accordingly.
30.	Chapter 3, Clause 2	PMC shall provide all the bridging documents as mentioned in Clause 5.0 within 14 days, once advised by UBPL and before start of drilling operations. This is subject to provision of adequate input from rig contractor and ADNOC.	UBPL understands that inputs would be required from rig contractor & other service providers for preparing the bridging documents.
31.	Appendix-viii to ITB Indicative format for bank guarantee	Changes in the Bank Guarantee Format	Bank Guarantee format attached is tentative format. All the serious concerns of L1 bidder would be addressed subsequently.
32.	Article 34 – Indemnification	Tenderer requests Company to establish clarity between (Article 34.1 and 34.2) & Article 34. 7, since all the aforementioned articles refer to the indemnity regime with respect to 3rd party claims.	34.7 mentions that it refers to 3 rd party. No clarification needed.

This document is for the clarification purpose only and shall not form part of tender document.