

EOI REF: PSO/EOI/PT-01/2023-24



REQUEST FOR PROPOSAL TO DEVELOP, OPERATE & MAINTAIN NON-FUEL FACILITIES AT
VARIOUS RETAIL OUTLETS IN THE STATE OF HIMACHAL PRADESH.



IndianOil

INDIANOIL CORPORATION LIMITED.
(MARKETING DIVISION)
PUNJAB STATE OFFICE,
INDIANOIL BHAVAN,
PLOT NO. 3-A, MADHYA MARG,
SECTOR 19-A, CHANDIGARH - 160019

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Indian Oil Corporation Ltd (IOCL) operates the country's largest network of fuel stations (petrol pumps) in Urban, Highways & Rural market segment across India. Many of these fuel stations have built-up structures as well as open spaces available for non-fuel ventures. IOCL is planning to develop non-fuel facilities and amenities on these fuel stations utilizing these assets.

IOCL proposes to engage parties of repute who may be interested to operate the spaces available at the IOCL outlets.

Party's SCOPE OF WORK

1. Party shall acquaint themselves with site actuals prior to bidding for the tender. Bidders are advised to visit the site and assess the site actuals, site conditions, and all leads to the offered site.
2. Party shall develop by constructing all facilities after taking necessary approval from the statutory authorities. All lighting, fixtures, and fittings shall be provided by the party for the duration of agreement. Periodic maintenance of these fixtures and fittings shall be undertaken by the bidder itself.
3. Party shall operate locations to achieve best commercial utilization of licensed out space.

The invitation of expression of interest is for marketing products/services through the vacant spaces at the IOCL retail outlets purely on leave & license basis and the parties will have no claim whatsoever on getting dealership for the subject location with the following details

Name of Retail Outlet	Location	Proposed Monthly Rental	Whether inclusive of GST	Escalation clause	Estimated Expenditure on Infrastructure	Period of Lease	% of Revenue sharing

Parties are requested to write in their Expression of Interest (EOI) for the above opportunities along with the details mentioned in the format **Annexure I**. Parties may include their experience (if any).

The proposal shall be sent to the following address:

K/A: Piyush Mittal – CGM (RS), Punjab State Office
Indian Oil Corporation Ltd.
Indian Oil Bhavan, Plot No. 3-A,
Madhya Marg, Sector-19-A
Chandigarh - 160019

The submission should reach IOCL latest by **31.07.2023** at **17:00 HRS**.

It is stated that the proposition is not an offer for an IOCL Petrol Pump dealership. Proposition is also not a commitment of business from IOCL.

In case of need of any support in the matter, may please contact:

1. DGM(RS-NFR&AE), Punjab State Office
gjauhal@indianoil.in



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Annexure-1

Format for Party Response
(To be submitted on letter head)

Sr. No.	Description	Party Inputs
Section - A – Party Credentials & Details.		
1.1	Name of Party	
1.2	PAN Number	
1.3	GST Number (if applicable)	
1.4	Brief Description of previous operations and experience of party	
1.5	Contact Details	
1.5.1	Name of contact personnel	
1.5.2	Email Address	
1.5.3	Mobile Number	
1.5.4	Landline Number	
Section - B – NFR model		
		Facility proposed to be provided
2.1	Name of Retail Outlet & Location	Dhaba/QSR/Restaurant
Section - C- Other Details		
3.1	Monthly Rent (In Rs)	
3.2	Lease Period	15 Years
3.3	Security Deposit	6 months rental amount
3.4	Escalation of monthly rent every year	10%
3.5	Revenue sharing	

Signature & Stamp
Name of Authorized Signatory
Designation