



EOI REF: TAPSO/RS/EOI-01/2026-27

Request for proposal to develop, operate & maintain non-fuel facilities at COCO Thimmapur under Secunderabad Divisional Office & Sai Sravanti Filling Station, Kurnool under Tirupati Divisional Office having adequate space for non-fuel activities.



INDIANOIL CORPORATION LIMITED.
(MARKETING DIVISION)

TELENGANA & ANDHRA PRADESH STATE OFFICE
INDIAN OIL BHAVAN
Fatehbagh, Moosapet, Kukatpally Industrial Area.
Sanath Nagar (Post)
Indian Oil Bhavan, Plot No. 3-A,
Hyderabad- 500018

REQUEST FOR PROPOSAL TO DEVELOP, OPERATE & MAINTAIN NON-FUEL FACILITIES AT **COCO Thimmapur** under Secunderabad DO & **Sai Sravanti Filling Station, Kurnool** under Tirupati DO having adequate space for non-fuel activities.

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Indian Oil Corporation Ltd (IOCL) operates the country's largest network of fuel stations (petrol pumps) in Urban, Highways & Rural market segment across India. Many of these fuel stations have built-up structures as well as open spaces available for non-fuel ventures. IOCL is planning to develop non-fuel facilities and amenities on these fuel stations utilizing these assets.

IOCL proposes to engage parties of repute who may be interested to operate the spaces available at the Following Outlets

Retail Outlet Name	Location	District	Vacant Land (IOCL Owned) Available	Lat/Long
COCO Thimmapur	RO is located on Hyd-Banglore Highway in Rangareddy Dist.	Ranga Reddy	1.19 Acre, behind Retail outlet (Drawing attached)	17.15574 / 78.29241
Sai Sravanti Filling Station	RO is located on Hyd-Banglore Highway in Kurnool Dist.	Kurnool	5 Acres (Behind Retail Outlet (Drawing attached)	15.874509 / 78.015755

Party's SCOPE OF WORK

1. Party shall acquaint themselves with site actuals prior to bidding for the tender. Bidders are advised to visit the site and assess the site actuals, site conditions, and all leads to the offered site.
2. Party shall develop by constructing all facilities after taking necessary approval from the statutory authorities. All lighting, fixtures, and fittings shall be provided by the party for the duration of agreement. Periodic maintenance of these fixtures and fittings shall be undertaken by the bidder itself.
3. Party shall operate locations to achieve best commercial utilization of licensed out space.

The invitation of expression of interest is for marketing products/services through the vacant spaces at the IOCL retail outlets purely on leave & license basis and the parties will have no claim whatsoever on getting dealership for the subject location with the following details.

Name of Retail Outlet	Location	Proposed Monthly Rental	Whether inclusive of GST	Escalation clause	Estimated Expenditure on Infrastructure	Period of Lease	% of Revenue sharing

Parties are requested to write in their Expression of Interest (EOI) for the above opportunities along with the details mentioned in the format **Annexure I**. Parties may include their experience (if any).

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The proposal shall be sent to the following address:

K/A: T Muthu Kumaran – CGM (RS), Telangana & Andhra Pradesh State Office
Indian Oil Corporation Ltd.
Fatehbagh, Moosapet, Kukatpally Industrial Area.
Sanath Nagar (Post)
Indian Oil Bhavan, Plot No. 3-A,
Hyderabad- 500018

The submission should reach IOCL latest by 14.09.2026 at 1700 hrs

It is stated that the proposition is not an offer for an IOCL Petrol Pump dealership. Proposition is also not a commitment of business from IOCL.

In case of need of any support in the matter, may please contact:

Anjay Kumar
DGM(RS-NFR&AE)
Telangana & Andhra Pradesh State Office.
Mob No- 9431124748
E mail- kumaranjay@indianoil.in

Annexure-1

Format for Party Response
(To be submitted on letter head)

Sr. No.	Description	Party Inputs
Section - A – Party Credentials & Details.		
1.1	Name of Party	
1.2	PAN Number	
1.3	GST Number (if applicable)	

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1.4	Brief Description of previous operations and experience of party		
1.5	Contact Details		
1.5.1	Name of contact personnel		
1.5.2	Email Address		
1.5.3	Mobile Number		
1.5.4	Landline Number		
Section - B – NFR model			
			Facility proposed to be provided
2.1	Separate offer to be given for COCO Thimmapur & Sai Sravanti, Kurnool	NFR Theme	
Section - C- Other Details			
3.1	Monthly Rent (In Rs)		
3.2	Lease Period		15 Years
3.3	Security Deposit		6 months rental amount
3.4	Escalation of monthly rent every year		10%
3.5	Revenue sharing		

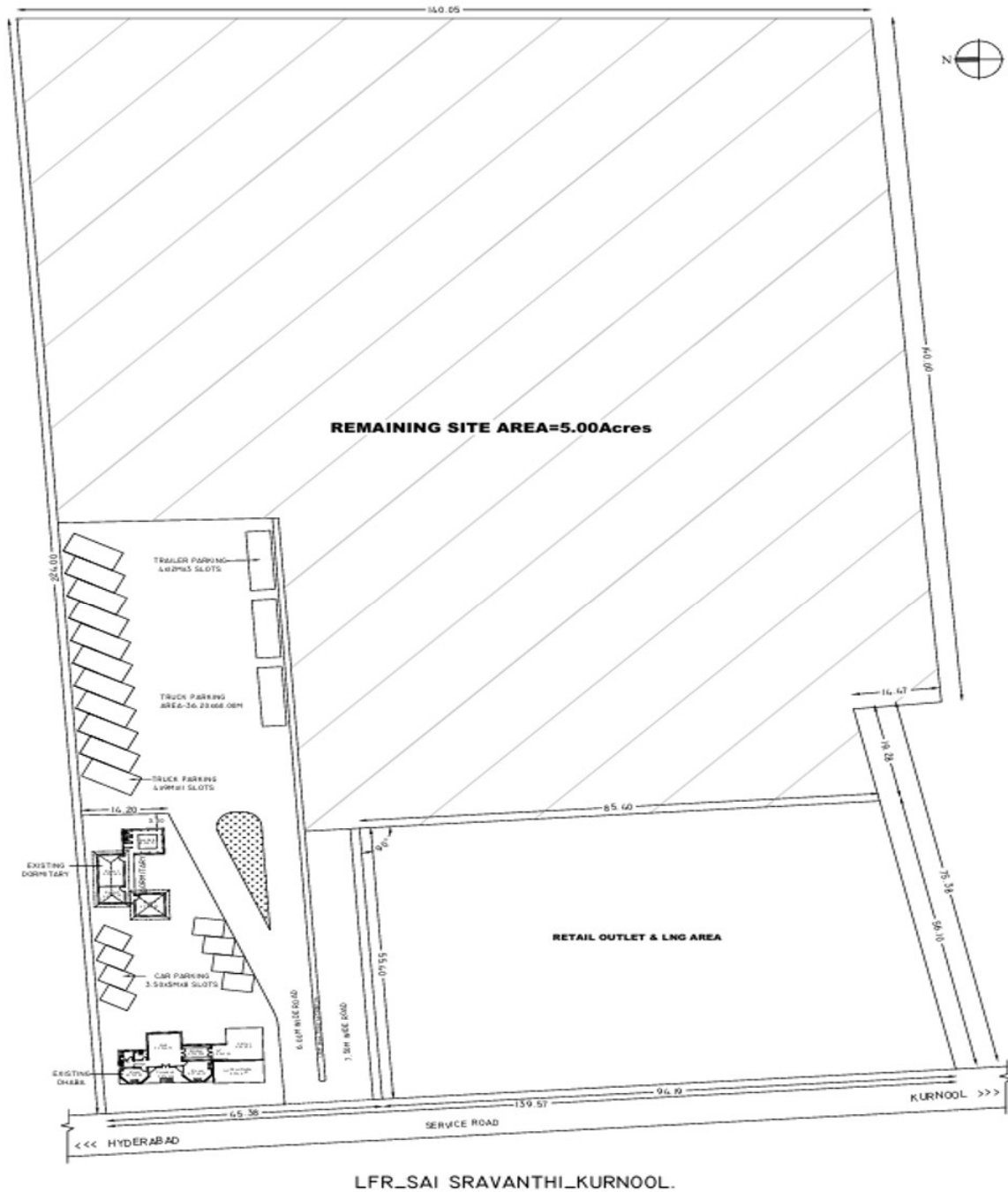
PI Note: If any Alliance partner is interested to response for both locations, they must give separate specific offer for it.

Signature & Stamp
Name of Authorized Signatory
Designation

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Layout of SAI SRAVANTI is as below: -



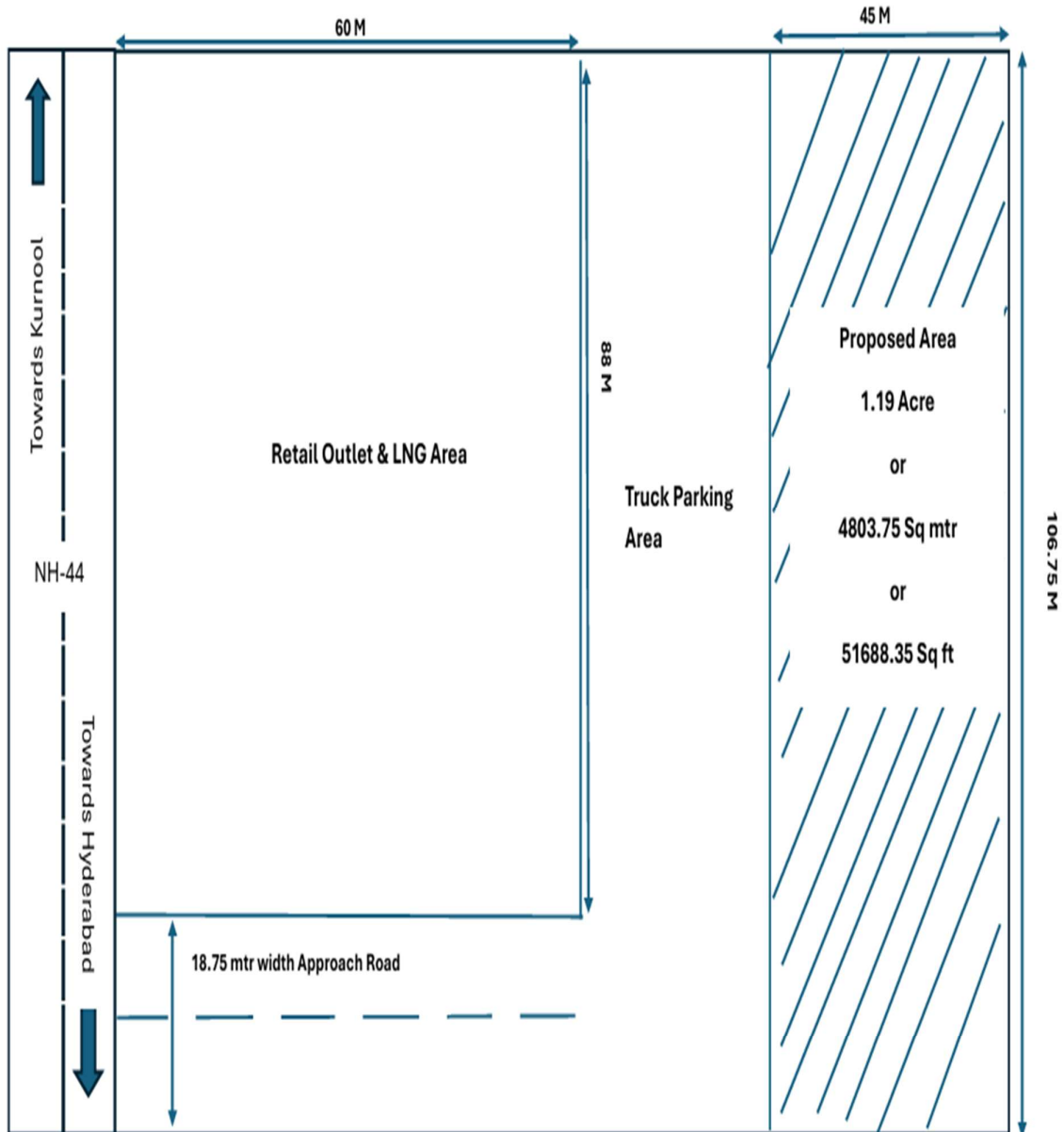
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Layout of COCO THIMMAPUR is as below: -



LFR COCO THIMMAPUR

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