	Request for proposal to develop, operate& maintain non-fuel facilities at Enrich Fuels and COCO KPL under Chennai Divisional Office having adequate space for non-fuel activities. .

INDIANOIL CORPORATION LIMITED.
(MARKETING DIVISION)

CHENNAI DIVISIONAL OFFICE
500, ANNA SALAI, TEYNAMPET,
CHENNAI-600018

Request for Proposal to Develop, Operate & Maintain Non- Fuel Facilities at Enrich Fuels and COCO KPL under Chennai DO having adequate space for non-fuel activities.

IndianOil A Maharatna Company	Request for proposal to develop, operate& maintain non-fuel facilities at Enrich Fuels and COCO KPL under Chennai Divisional Office having adequate space for non-fuel activities. .

Indian Oil Corporation Ltd (IOCL) operates the country's largest network of fuel stations (petrol pumps) in Urban, Highways & Rural market segment across India. Many of these fuel stations have built-up structures as well as open spaces available for non-fuel ventures. IOCL is planning to develop non-fuel facilities and amenities on these fuel stations utilizing these assets.

IOCL proposes to engage parties of repute who may be interested to operate the spaces available at the Following Outlets

SL No	Retail Outlet Name	Location	District	Vacant Land (IOCL Owned) Available	Lat/Long
1	Enrich Fuels	RO is located on OMR at Shollinganallur in Chengalpet district.	Chengalpet	10,000Sqft, behind Retail outlet (Drawing attached)	12.907073/ 80.22803
2	COCO KPL	RO is located at Athipattu (NCTPS Road) near Kattupalli Port	Tiruvallur	2500 Sqm (Adjacent to Retail Outlet (Drawing attached)	13.251097/ 80.308587
3	COCO KPL	RO is located at Athipattu (NCTPS Road) near Kattupalli Port	Tiruvallur	8000 Sqm (Behind Retail Outlet (Drawing attached)	13.251097/ 80.308587

Party's SCOPE OF WORK

1. Party shall acquaint themselves with site actuals prior to bidding for the tender. Bidders are advised to visit the site and assess the site actuals, site conditions, and all leads to the offered site.
2. Party shall develop by constructing all facilities after taking necessary approval from the statutory authorities. All lighting, fixtures, and fittings shall be provided by the party for the duration of agreement. Periodic maintenance of these fixtures and fittings shall be undertaken by the bidder itself.
3. Party shall operate locations to achieve best commercial utilization of licensed out space.
4. The smaller plot size of 50M X 50M at COCO KPL, at Athipattu should be used exclusively for development of Eatery/Dhabha/ Restaurant etc.

The invitation of expression of interest is for marketing products/services through the vacant spaces at the IOCL retail outlets purely on leave & license basis and the parties will have no claim whatsoever on getting dealership for the subject location with the following details.

Name of Retail Outlet	Location	Proposed Monthly Rental	Whether inclusive of GST	Escalation clause	Estimated Expenditure on Infrastructure	Period of Lease	% of Revenue sharing

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Parties are requested to write in their Expression of Interest (EOI) for the above opportunities along with the details mentioned in the format **Annexure I**. Parties may include their experience (if any).

The proposal shall be sent to the following address:

K/A: Deepak Kumar – DRSH, Chennai DO, Chennai Divisional Office
Indian Oil Corporation Ltd.
500, Anna Salai, Teynampet,
Chennai-600018

The submission should reach IOCL latest by 04.12.2026 at 1730 hrs

It is stated that the proposition is not an offer for an IOCL Petrol Pump dealership. Proposition is also not a commitment of business from IOCL.

In case of need of any support in the matter, may please contact:

Mithilesh.M.Bhat
Mgr(RS-NFR&AE)
Chennai Divisional Office
Mob No- 9442203439
E mail- bhatmm@indianoil.in

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Annexure-1

Format for Party Response

(To be submitted on letter head)

Sr. No.	Description		Party Inputs
Section - A – Party Credentials & Details.			
1.1	Name of Party		
1.2	PAN Number		
1.3	GST Number (if applicable)		
1.4	Brief Description of previous operations and experience of party		
1.5	Contact Details		
1.5.1	Name of contact personnel		
1.5.2	Email Address		
1.5.3	Mobile Number		
1.5.4	Landline Number		
Section - B – NFR model			
			Facility proposed to be provided
2.1	Separate offer to be given for Enrich Fuels, Shollinganallur and COCO KPL, Athipattu	NFR Theme	
Section - C- Other Details			
3.1	Monthly Rent (In Rs)		
3.2	Lease Period		15 Years
3.3	Security Deposit		6 months rental amount
3.4	Escalation of monthly rent every year		10%
3.5	Revenue sharing		

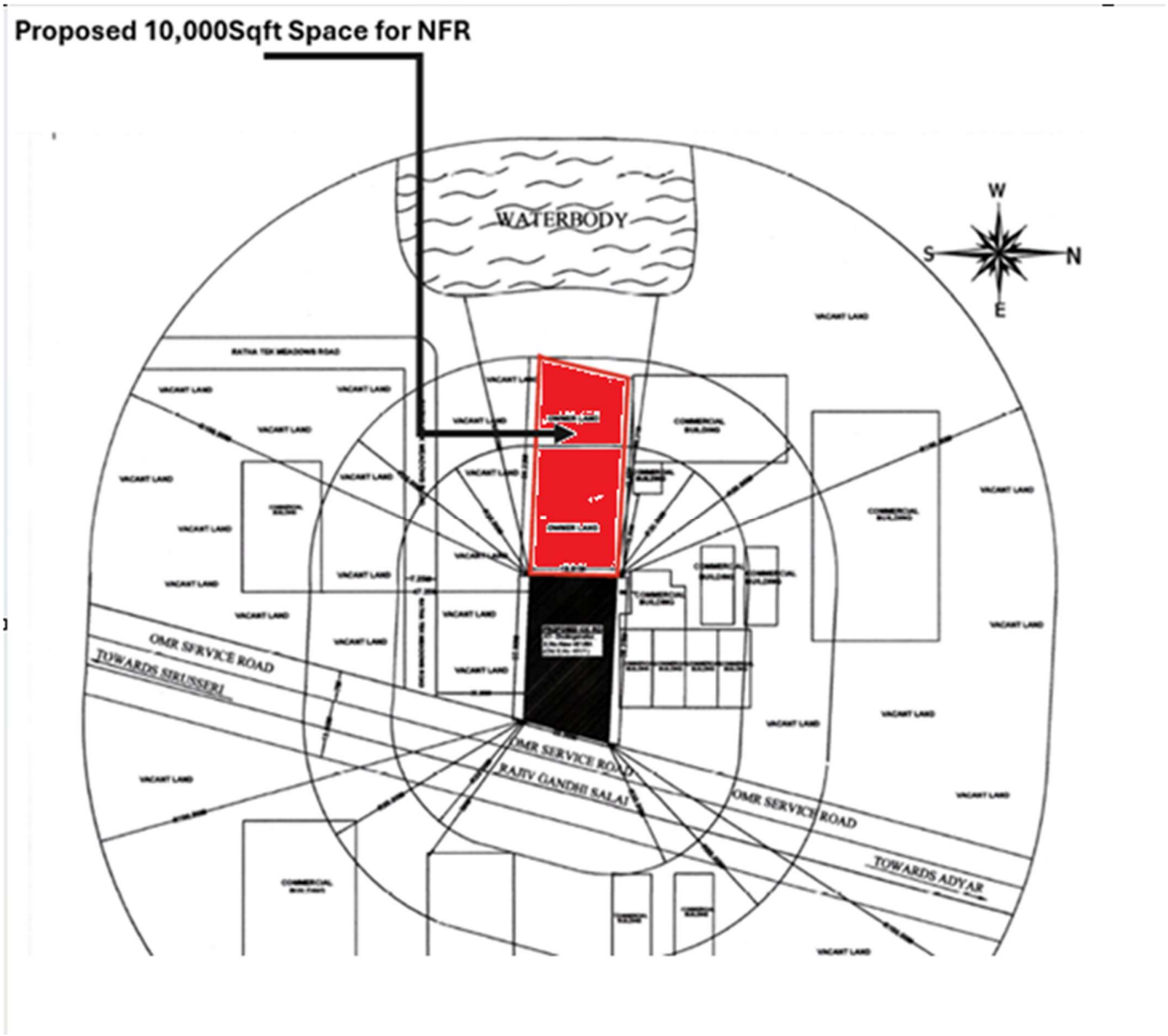
Pl Note: If any Alliance partner is interested to response for both locations, they must give separate specific offer for it.

Signature & Stamp
Name of Authorized Signatory
Designation

[Type here]

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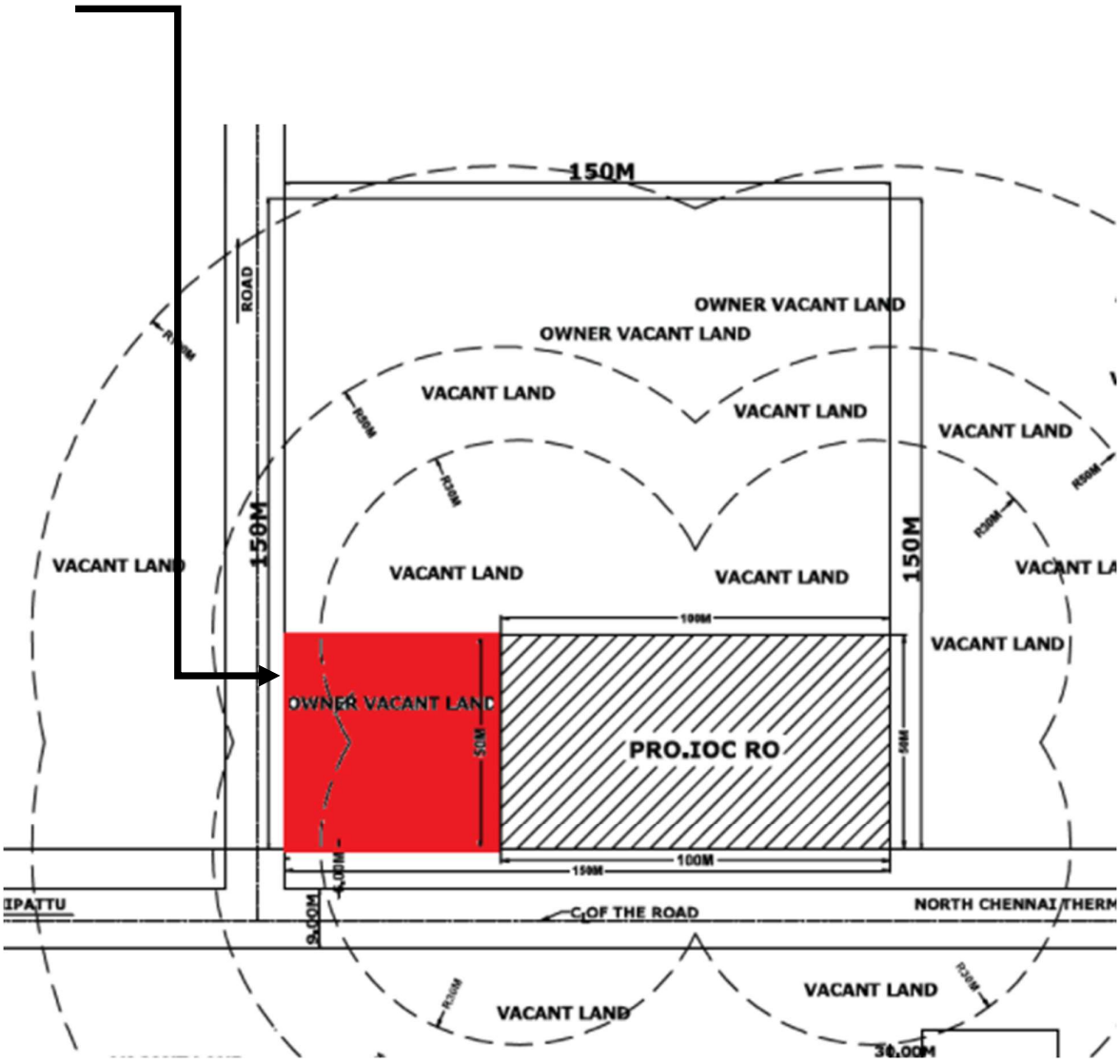
Layout of Enrich Fuels is as below: -



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Layout of COCO KPL is as below: -

Proposed 2,500 Sqm Space exclusively for Dhaba/Eateries/ Restaurants



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Layout of COCO KPL is as below: -

Proposed 8,000 Sqm Space for NFR

