



INDIAN OIL CORPORATION LIMITED
(REFINERIES DIVISION)
HALDIA REFINERY, P.O. HALDIA OIL REFINERY,
PURBA MEDINIPUR, WEST BENGAL – 721 606



EXPRESSION OF INTEREST – MAKE IN INDIA

Indian Oil Corporation Limited, Haldia Refinery on its path of “Make in India” initiatives is inviting expression of interest for finding out potential Indian Manufacturers for identified imported items. This is a part of the roadmap for successful implementation of “Make in India” campaign in Oil and Gas industry with special emphasis on reduction of import content in procurement and also to enhance the participation of domestic vendors for Oil and Gas industry.

Interested manufacturers intending to offer equivalent quality goods are requested to go through our list of identified imported items and furnish their credentials in the given formats as per Annexure latest by 05.07.2016 and be prepared to reach Haldia Refinery later on invitation. The relevant documents should be delivered through email with subject as “Make In India – Import Substitution” to the Emails of vv_kumar@indianoil.in; and singhaa@indianoil.in; with copy to guptaalok@indianoil.in;

The documents shall be submitted in both – the native format (MS Word / MS Excel etc.) as well as PDF. Please ensure same native file is converted to PDF without any modification.

After getting the response, Prospective Manufactures shall be shortlisted for boosting indigenization efforts of IOCL, Haldia Refinery. These Shortlisted Manufacturers shall be invited for meeting / interactions separately for assessing their potential and meeting Make in India initiatives. **Accordingly, Formal Invitation to these Shortlisted Manufacturers shall be sent separately.**

IOCL may cancel the entire process of this exercise at its own discretion. IOCL’s decision / discretion in all matters shall prevail and considered to be final for this exercise.

Any Addendum / Corrigendum in respect of this Expression of Interest shall be issued on our website www.iocl.com only and no separate notification shall be issued in the press. Bidders are therefore requested to regularly visit our above website for this Expression of Interest to keep themselves updated.

**Chief Materials Manager
Indian Oil Corporation Limited
Haldia Refinery
Purba Medinipur, West Bengal**

B. TECHNICAL

a) **Factory/Works address:**

Contact person:

Landline & Mobile No:

E-mail id:

b) **Current Investment in Plant & Machinery:**

c) **Total area of factory:**

d) **Covered area of factory:**

e) **Manufacturing & Quality Assurance Facilities:**

f) **Are you authorized to use ISI Mark.
If yes, please indicate the IS and furnish details:**

g) **Whether your Systems & facilities have been
Certified under ISO; If so, furnish the standard
and name of Certifying body:**

h) **Address of all Offices with Email & Contacts:**

C. FINANCIALS

1. Annual turnover for last 3 years

Turnover:

2015-16 :

2014-15 :

2013-14 :

Copies of Annual Accounts (Balance Sheet) for these three years (or from date of incorporation, whichever is earlier) along with audit report are to be submitted. The above details shall be highlighted in the balance Sheet.

D. REFERENCE

Are you on the approved list of vendors of the following.

- i) Any of units of Indian Oil Corporation Ltd:
- ii) Any other Govt. department, Ordinance Factory or Public Sector Undertaking:
- iii) Any Refineries/Petrochemicals/ Hydrocarbon/Fertilizers industry.

- iv) Any Reputed consultant such as Engineers India Ltd., PDIL, TOYO Engineering India Ltd., Lurgi India, Mecon Ltd., Jacobs Engineers, Uhde India, Foster Wheeler.

F. ANY OTHER RELEVANT INFORMATION

G. DECLARATION

Single Point Contact Person and Contact details for this EOI:

Contact person:

Designation:

Landline & Mobile No:

Fax No.:

E-mail id:

It is certified that the information given above is true to the best of our knowledge.

Authorized Signatory (Please sign & stamp all pages)

Name of Chief Executive/Proprietor/Partner:

Designation:

Company Seal: