

## **Expression of Interest**

Indian Oil Corporation (IOCL) operates the country's largest network of fuel stations (petrol pumps) on the highways across India. Many of these fuel stations have built-up structures and open spaces available for non-fuel ventures. IOCL is planning to develop amenities for highway travelers on these fuel stations utilising these assets.

IOCL proposes to engage with/identify/shortlist parties who may be interested to leverage these available built-up/vacant spaces at the IOCL highway outlets on commercial basis, to setup/develop facilities which include the following:

Restaurant/Quick Service Restaurant, Snack Bar, Dhaba, Food & Beverage counters/vending booths including Ready-to-Eat vending, PUC Centres, Vulcanizing/Tyre Repair Kiosk, Vehicle Servicing Stations, Convenience/General Store, ATMs, Tyre Battery Accessory Store, E-Commerce Store/Logistics Support and kiosks/counters for Courier Service, Automobile Insurance ,Money Transfers ,Forex Services etc.

We invite interested Parties to write in with their Expression of Interest for the above opportunities. Along with their ideas/area of collaboration, Parties may include their experience (if any) and their geographical preferences in their submission.

Proposals on ideas/models not mentioned in the above list of facilities are also welcome.

The proposal may be sent by e-mail to the following IOCL officials:

Amit Kabre ([akabre@indianoil.in](mailto:akabre@indianoil.in))

Anand Govindarajan ([agovindarajan@indianoil.in](mailto:agovindarajan@indianoil.in))

Alternatively, you may send the proposal to the above names on the following address:

Retail Sales Department  
Indian Oil Corporation Ltd.  
Indian Oil Bhavan, G9 Ali Yavar Jung Marg,  
Bandra East, Mumbai 400051

The submission should reach IOCL latest by **1700 hrs on 30.04.2021.**

**It is stated that the proposition is not an offer for an IOCL Petrol Pump dealership. Proposition is also not a commitment of business from IOCL.**

**In case of need of any support in the matter, may please contact:**

**Amit Kabre 9769140661**

**Anand Govindarajan 9152011324**