



Indian Oil Corporation Limited

I n v e s t o r P r e s e n t a t i o n

Q4 & FY 2025-26



Operational Performance Highlights for the FY 2025-26

Refinery



Highest ever
Crude Throughput

75.5 MMT

Pipeline



Highest ever
Pipeline Throughput

105.6 MMT

Marketing



Highest ever
Sales Volume

105.1 MMT

Retail Outlets



Record Retail Outlet
commissioning on
National Highways

909 ROs

Lubes



Record Total
Lube Sales
~16% growth

905 TMT

Petchem



Highest ever
Petchem sales

3.4 MMT

Gas



Record
Gas Sales

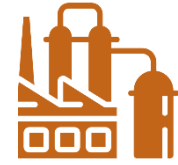
7.3 MMT

Q4 & FY 25-26 Standalone Financial Highlights

Rs/Cr if not stated separately

Financial Highlights	Q4 2025-26	2025-26
Profit Before Tax (PBT)	15322	48784
Profit After Tax (PAT)	11378	36802
EBITDA Contribution	22345	73718
Exchange fluctuation Gain/(Loss) on		
- Crude Liability	(1375)	(2407)
- Other than Crude Liability	(2950)	(4876)
Interest		
- Interest Expenditure	1849	7969
- Interest Income	342	1688
Debt Level	110668	110668

Q4 & FY 25-26 Standalone Operational Highlights



Operational Highlights

Q4 2025-26

2025-26

Refinery Operations

Throughput (MMT)	19.7	75.5
Capacity utilization (%)	113.9	107.4
Distillate Yield (%)	79.0	79.7
Fuel & Loss (%)	8.1	8.5
Utilization of High Sulphur crude (%)	61.3	56.2



Pipeline Operations

Throughput (MMT)	27.7	105.6
Capacity utilization (%)	78.3	73.7

Q4 & FY 25-26 Standalone Operational Highlights

MMT

Operational Highlights

Q4 2025-26

2025-26

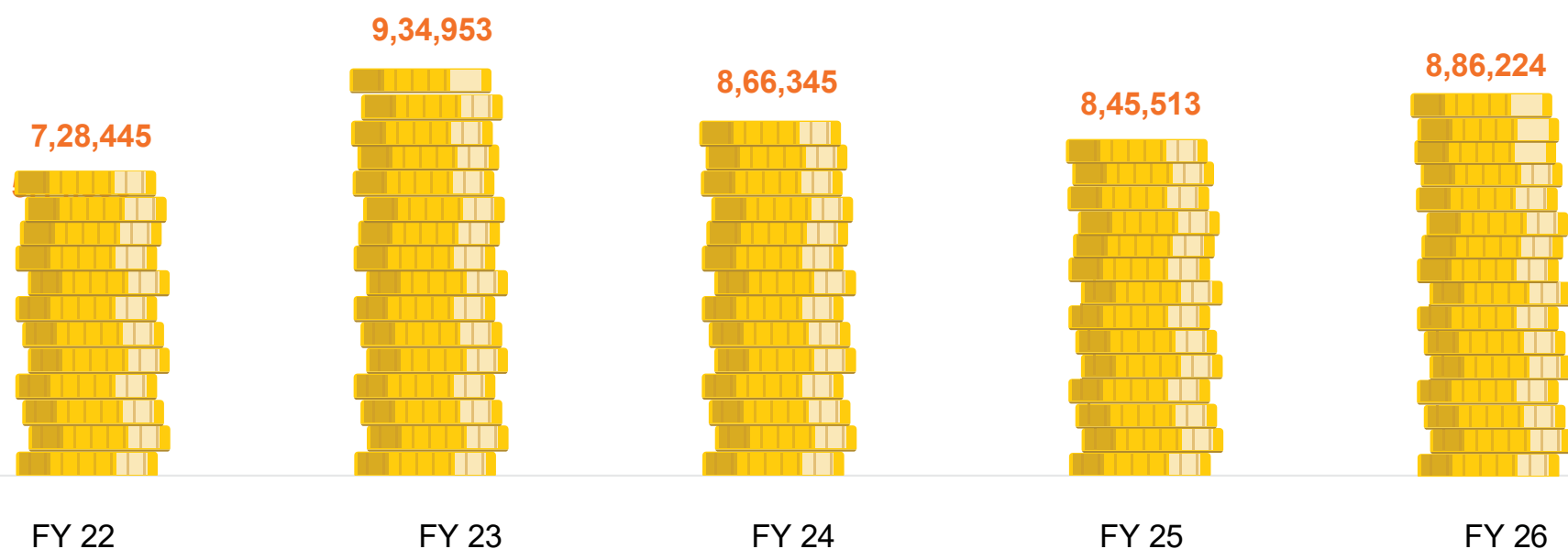


Marketing Operations

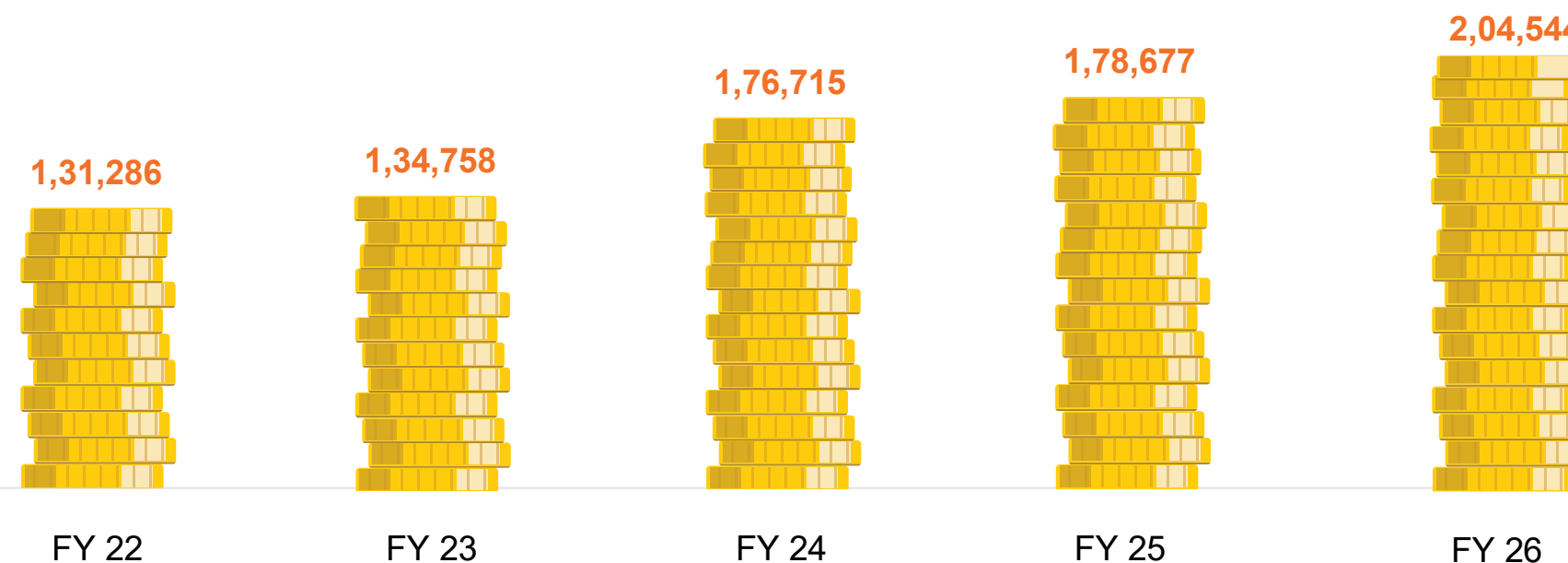
	Q4 2025-26	2025-26
Petroleum Products		
(a) Inland Sales	23.267	88.967
- HSD	9.938	38.286
- MS	4.100	16.487
- LPG	3.997	15.841
- ATF	1.279	4.912
- FO/LSHS	0.916	3.301
- Lubes & Greases	0.255	0.899
- Others	2.782	9.241
(b) Exports Petroleum	1.260	5.111
Sub-Total (a+b)	24.527	94.078
(c) Other Products		
Gas	1.814	7.276
Petrochemicals		
- Domestic	0.883	3.294
- Exports	0.018	0.102
Others	0.101	0.367
Sub-Total (c)	2.816	11.039
Total Sales (a+b+c)	27.343	105.117

Our Differentiators: Strong Financials

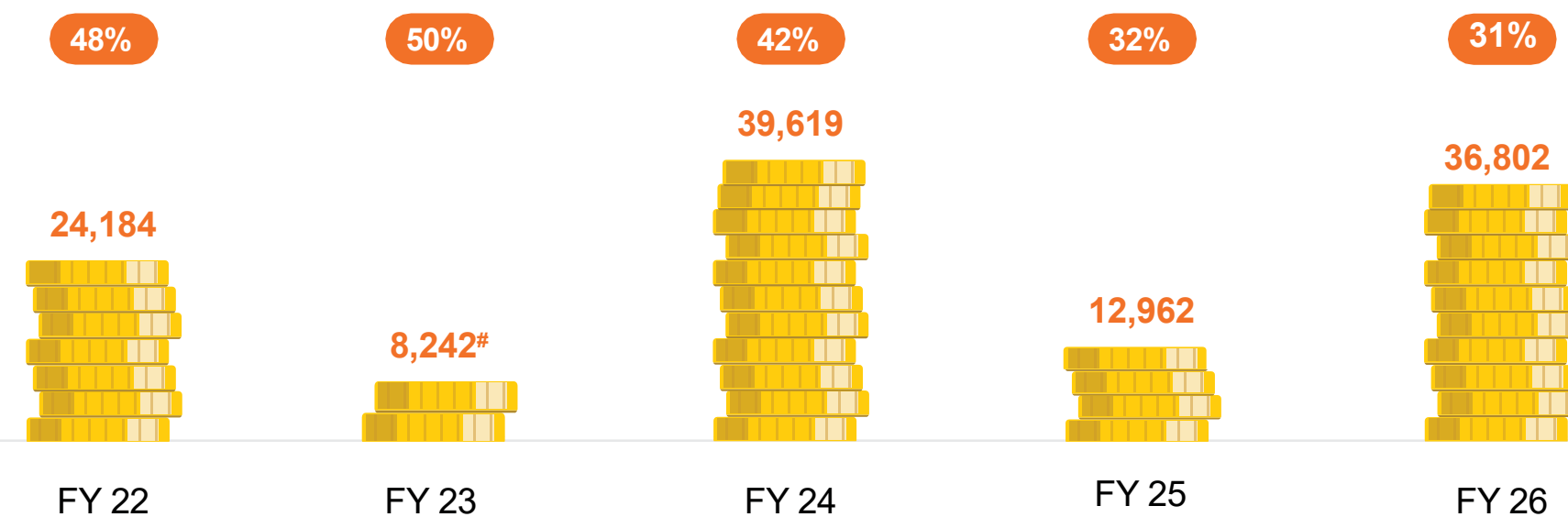
Revenue from Operations (in INR/Cr)



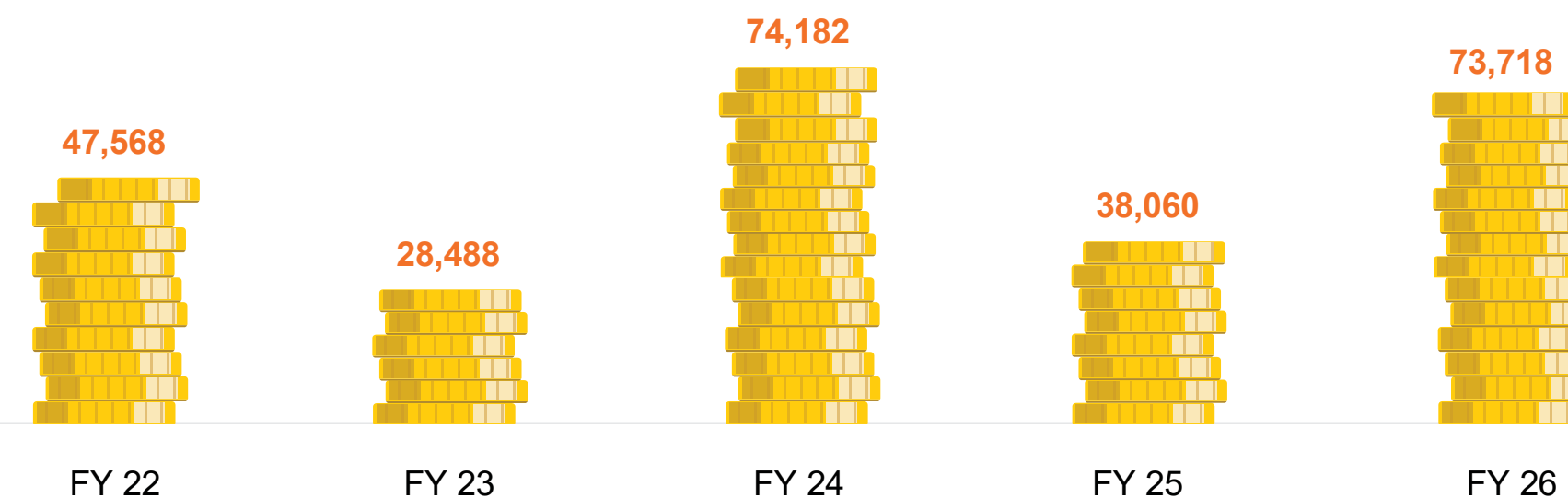
Total Equity (in INR/Cr)



Net Profit (in INR/Cr) and Dividends (%)



EBITDA (in INR/Cr)



Dividend Payout Ratio (% of PAT)

Due to suppressed marketing margins

Capex & Major Projects Update as on 31.03.2026

Major Projects Update

Name of the Project	Gross Approved Cost (Rs.cr)	Physical Progress %	Expected Commissioning Date
Panipat Refinery Expansion (15 MMTPA to 25 MMTPA)	38231	92.8	Dec'26 <i>(progressively to start from Jun'26)</i>
Gujarat Refinery Expansion (13.7 MMTPA to 18 MMTPA)	18936	87.8	Nov'26 <i>(progressively started from Jul'25)</i>
Barauni Refinery Expansion (6 MMTPA to 9 MMTPA)	18113	90.5	Aug'26
PX-PTA Complex at Paradip Refinery	13805	93.5	Aug'26
New Mundra Panipat Crude Oil Pipeline, GJ, HR and RJ	9028	90.8	Jun'26
New R&D Campus-II, Faridabad, Haryana	3220	64.9	Oct'26
Poly Butadiene Rubber Plant at Panipat, Haryana	2949	84.3	Jun'26

Segment-wise Capex incurred during FY 25-26 (Provisional)

									Rs/Cr
Refinery	Marketing	Petchem	Pipelines	Gas	R&D	E&P	Equity investment in JVs/Subs	Total	Capex Target for FY 2026-27
15,162	11,138	2,618	1,953	357	304	210	663	32,405	32,700

Super Brands



Customer Loyalty Programmes



Retail Outlets



Thank You!